



WIG

The Whitehall & Industry Group
connecting the sectors



Development Seminar Calendar

January – September 2019

Seminars are a full day and include lunch. Where stated, a follow up coaching session is included. To book any seminar or find out further details please visit www.wig.co.uk/seminars

January

Tuesday 29 | The Secrets of Group Dynamics: How to Influence and Manage People in Groups

Location: Central London | **Member Fee:** £450 + VAT

This seminar is a must if you are interested in raising your awareness of what really goes on when more than two people are communicating. From a practical point of view it is about claiming the power in a group, closing down the over-talkative in a more elegant way, and encouraging the wallflowers.

February

Thursday 28 | Enhancing Personal Impact and Presence

Location: Central London | **Member Fee:** £450+ VAT

This highly practical and interactive workshop is for people who want to maximise their presence and impact. If you want to make dynamic interventions, influence others at meetings, or deliver difficult messages, this session is for you. It will explore not what we say – but how we say it.

March

Tuesday 5 | WIG/Executive Action Workshop: So you want to be a Non-Executive?

Location: Central London | **Member Fee:** £750 + VAT

Non-Executive Directors (NEDs) from the commercial world provide a great deal of benefit to boards of government departments and agencies. In turn, individuals in these roles gain valuable cross-sector experience. However, the transition from one sector to the other can be daunting and is increasingly competitive. Both WIG and Executive Action work with potential non-executive candidates, encouraging them to apply for roles, building their understanding and helping them tailor their experience to the public sector.

Thursday 14 | Women's Leadership: Courage and Presence (includes follow-up coaching session)

Location: Central London | **Member Fee:** £650 + VAT

To fulfil one's potential as a leader it is not enough to do a good job. It helps if you understand what makes you stand out from the crowd and ensure that others know who you are and what you stand for. This seminar focuses on exploring each person's uniqueness and the impact they create, and to encourage them to be courageous in pursuit of their goals.

Thursday 21 | Tell it like TED

Location: Central London | **Member Fee:** £450 + VAT

We all know an impressive presentation or a skilled communicator when we see one. A great talk is enthralling, inspiring and often motivating. Thanks to the speakers at TED there is an encyclopaedia-like resource for all of us to learn from. This seminar considers the structure and delivery skills required for an engaging talk, as well as each speaker's individual style. TED style of delivery offers you the opportunity to hone your story telling skills and communicate the best version of yourself authentically.

March continued

Thursday 21 | Women's Leadership: Navigating the Labyrinth (includes follow-up coaching session)

Location: Central London | *Member Fee: £650 + VAT*

Leaders need to communicate what an organisation stands for – its purpose and the values that give it coherence. A real challenge for leaders is to understand the context and politics, whilst ensuring their own core values are not compromised. This seminar explores how to retain your authenticity, yet remain responsive to your context. You will undertake a diagnostic process to increase understanding of your leadership context and culture and explore tools to help you with the change process – both organisational and personal. There will also be a number of exercises helping you to better understand your core values and drivers and supporting you to plan your future career in line with those aspirations.

May

Thursday 2 | Women's Leadership: Influence and Resilience (includes follow-up coaching session)

Location: Central London | *Member Fee: £650 + VAT*

To communicate with influence, it is vital to engage both hearts and minds. If people feel understood, they are more open to influence. This seminar provides a practical tool to help you understand others and be better able to influence them. The tool helps us understand and appreciate difference, without compromising who we are. The use of energy, and conserving energy, is another theme of this seminar. As women, we may have many things draining our energy and affecting our resilience. During this seminar we explore how to retain resilience, to feel energised and optimistic, as we manage all the elements of our lives and work.

June

Thursday 13 | Women's Leadership: Purpose, Power and Promotion (includes follow-up coaching session)

Location: Central London | *Member Fee: £650 + VAT*

Have you noticed that many successful women have certain traits in common? They possess a clear sense of purpose, tangible personal power or authority and an ability to be noticed and heard. I'm sure you could list any number of successful women who would "tick these boxes". For example Sheryl Sandberg, Christine Lagarde, Arianna Huffington, Shami Chakrabarti the late Maya Angelou. This seminar is designed to help you focus on these areas and, in so doing, become even more successful in your chosen career. You will work throughout the day to uncover your purpose as a leader and to develop a "power pack" to propel you towards that purpose.

September

Tuesday 24 | WIG/Executive Action Workshop: So you want to be a Non-Executive?

Location: Central London | *Member Fee: £750 + VAT*

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For future seminar dates please see: www.wig.co.uk/seminars . For more information on any of our seminars, to discuss how we may adapt these to your organisation or to opt in to our mailing list for new development opportunities, please contact the Leadership Team at: seminars@wig.co.uk