

# Development Seminar Calendar

September – December 2018

To book any seminar or find out further details please visit [www.wig.co.uk/seminars](http://www.wig.co.uk/seminars)

September

## Wednesday 12 WIG/Executive Action Workshop: So you want to be a Non-Executive?

[Member Fee £750 + VAT](#)

Non-Executive Directors (NEDs) from the commercial world provide a great deal of benefit to government department and agency boards. However, the transition from one sector to the other can be daunting and is increasingly competitive. Both WIG and Executive Action work with potential non-executive candidates, encouraging them to apply for roles, building their understanding and helping them tailor their experience to the public sector.

**Location:** Central London

## Wednesday 19 The Secrets of Group Dynamics: How to Influence and Manage People in Groups

[Member Fee £450 + VAT](#)

This seminar is a must if you are interested in raising your awareness of what really goes on when more than two people are communicating. From a practical point of view it is about claiming the power in a group, closing down the over-talkative in a more elegant way, and encouraging your wallflowers.

**Location:** Central London

## Thursday 27 Powerful, Persuasive Presenting

[Member Fee £450 + VAT](#)

Speaking in public is not a skill that you are born with. It is a skill that you can choose to develop. Most people are called upon to present in public at some point in their careers and the higher they rise in an organisation, the larger the audience becomes and the more significant the message they have to deliver.

**Location:** Central London

October

## Tuesday 9 Women's Leadership: Courage & Presence

[Member Fee £650 + VAT](#)

To fulfil one's potential as a leader it is not enough to do a good job. You need to understand what makes you stand out from the crowd and you need to ensure that others know who you are and what you stand for. This seminar focuses on exploring each person's uniqueness and the impact they create and then encouraging them to be courageous in pursuit of their goals.

**Location:** London

## Thursday 18 Tell it Like TED

[Member Fee £450 + VAT](#)

We all know a great presentation or a great communicator when we see one. A great talk is enthralling, inspiring and often motivating. Thanks to the speakers at TED there is an encyclopaedia like resource for all of us to learn from. Consider the structure, the delivery skills, as well as each speaker's individual style. Not only does TED contain great ideas worth spreading it also demonstrates great communication skills well worth learning from.

**Location:** London

**Tuesday 23 Women's Leadership: Purpose, Power and Promotion**[Member Fee £650 + VAT](#)

Have you noticed that many successful women have certain traits in common? They possess a clear sense of purpose, tangible personal power or authority and an ability to be noticed and heard. You could list any number of successful women who tick these boxes: Sheryl Sandberg, Christine Lagarde, Arianna Huffington, Shami Chakrabarti, the late Maya Angelou. This seminar is designed to help you focus on these areas and, in so doing, become even more successful in your chosen career. You will work throughout the day to uncover your purpose as a leader and to develop a "power pack" to propel you towards that purpose.

**Location:** London**Thursday 25 Networking Skills**[Member Fee £450 + VAT](#)

For many, effective networking has become important both within their own organisation (to get things done, for career advancement) and with external organisations and individuals (for business development, client relationship management and stakeholder engagement).

**Location:** London**Monday 5 Take Control of Your Career**[Member Fee £750 + VAT](#)

This seminar, run by experienced career coaches, gives you the space to review your career and equips you with a range of practical tools and resources to help you progress along your chosen career path. Participating in this dynamic event will help you: take stock of your strengths; understand what motivates you at work; identify what might hold you back; open up new options; and identify opportunities that you might have missed.

**Location:** London**Thursday 15 Enhancing Personal Impact and Presence**[Member Fee £450 + VAT](#)

The most powerful communication tool we have is not e-mail, the mobile phone or the Internet, it is ... ourselves. And yet for a large number of us, standing up in public and using 'ourselves' in this way remains a major anxiety. Jerry Seinfeld, the American comedian, says that at a funeral most people would rather be in the box than giving the eulogy. In a recent survey of 3,000 adults, public speaking emerged as their number one fear – above even death and divorce.

**Location:** London**Thursday 22 The Neuroscience of Leadership**[Member Fee £450 + VAT](#)

Although neuroscience is still in its infancy, it is already providing significant insights into people, teams and organisations. We all have good days and bad days at work – neuroscience helps us to understand what makes the difference. For the organisation, leader and employee, it provides a 'win-win': it brings to light what enables us to perform at our best while at the same time supporting mental and emotional well-being at work. It is also relatively easy to apply as neuroscience does not require a revolution in how we work: it provides a new lens through which to look at people and understand their behaviour and motivation. It shows that small actions can make a significant difference. The learning can be applied at a local level by each leader with his or her team, or at a macro level, right across the business. It enables us to work effectively: by understanding our brains, we can work with the physiology, not fight it.

**Location:** London**Thursday 29 Powerful, Persuasive Presenting**[Member Fee £450 + VAT](#)

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**Location:** Central London

December

**Tuesday 11 Women's Leadership: Influence and Resilience**

**[Member Fee £750 + VAT](#)**

To communicate with influence it is vital to engage both hearts and minds. This seminar provides a practical tool to help you understand others and so be better able to influence them. If people feel understood, they are more open to influence. The tool helps us understand and appreciate difference, without compromising who we are. The use of energy, and conserving energy, is a theme of this seminar. That is the root of resilience. As women we may have many things draining our energy and affecting our resilience. During this seminar we explore how to retain resilience, to feel energised and optimistic, as we manage all the elements of our lives and work.

**Location:** London

For future seminar dates please see: [www.wig.co.uk/seminars](http://www.wig.co.uk/seminars).

For more information on any of our seminars or to be added to the mailing list for new seminars, please contact the Leadership Team at: [seminars@wig.co.uk](mailto:seminars@wig.co.uk)